



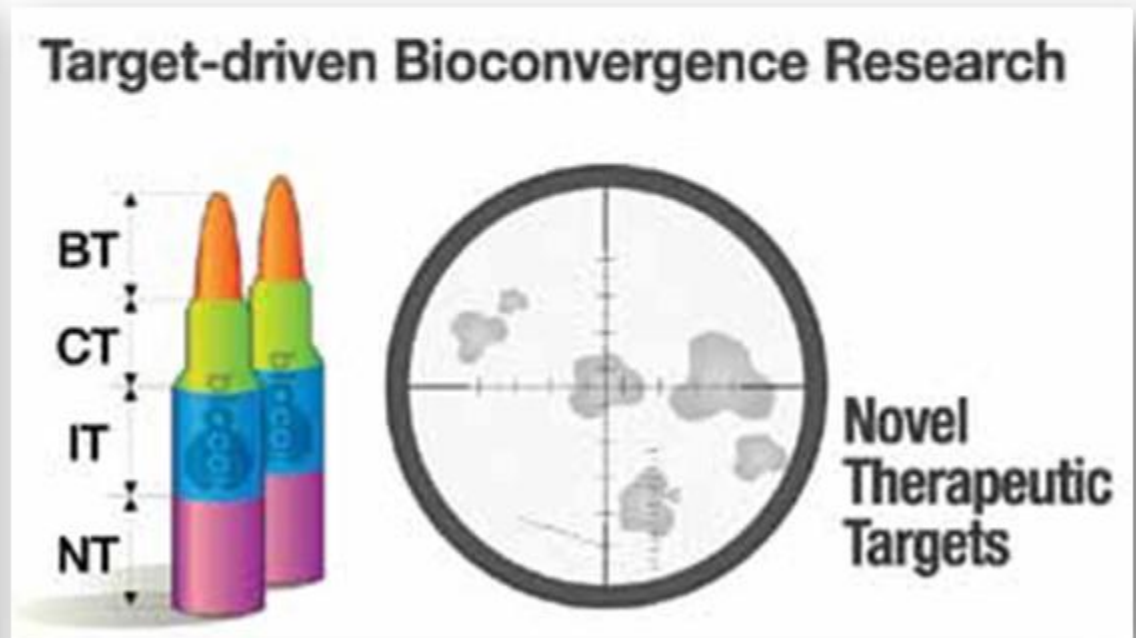
# Linking Academic Discoveries to Biotech

Sunghoon Kim

Medicinal Bioconvergence Research Center (BIOCON)  
Seoul National University

# Mission

“To Provide Novel Target and Lead Package”



# Two Birds One Stone



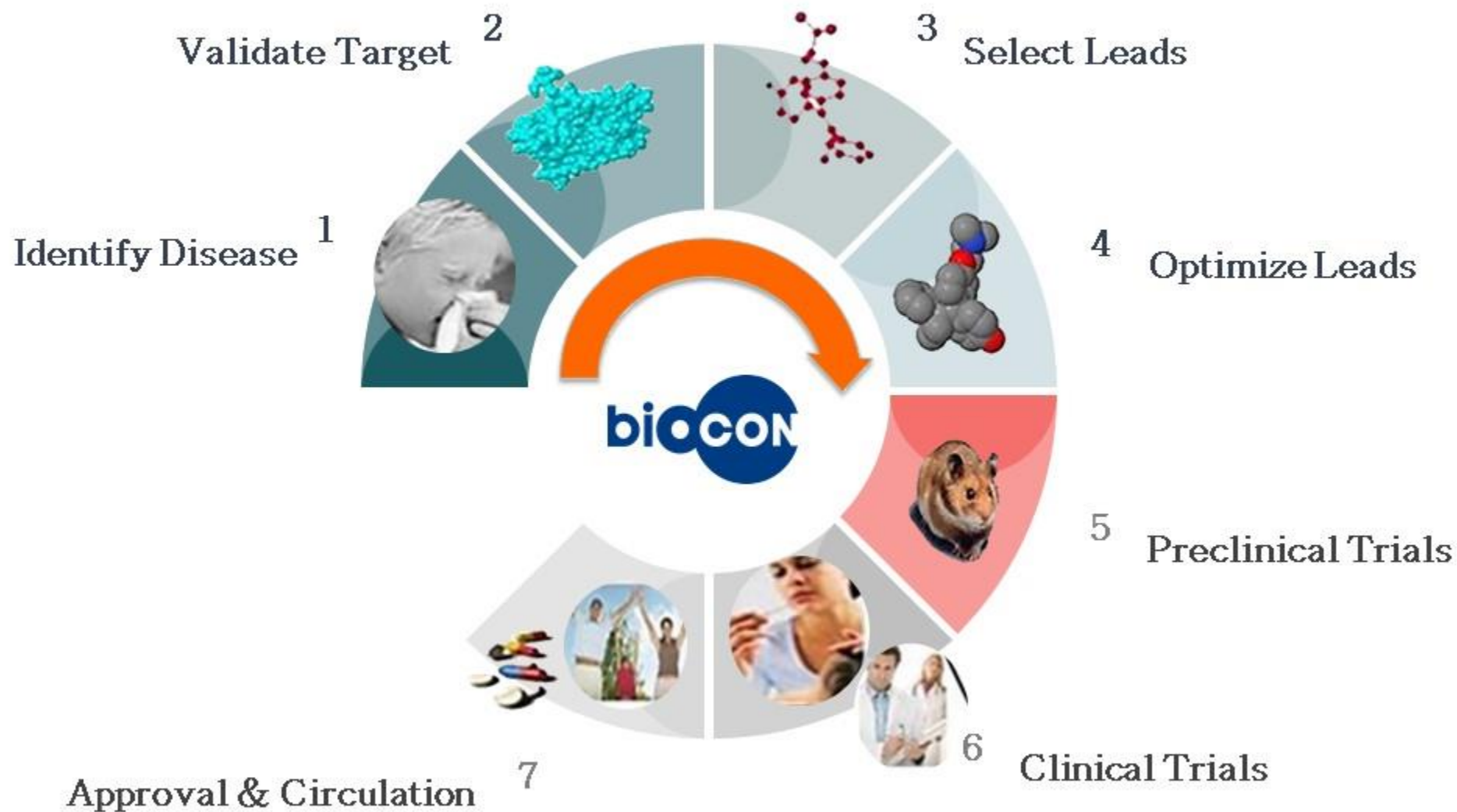
Excellency



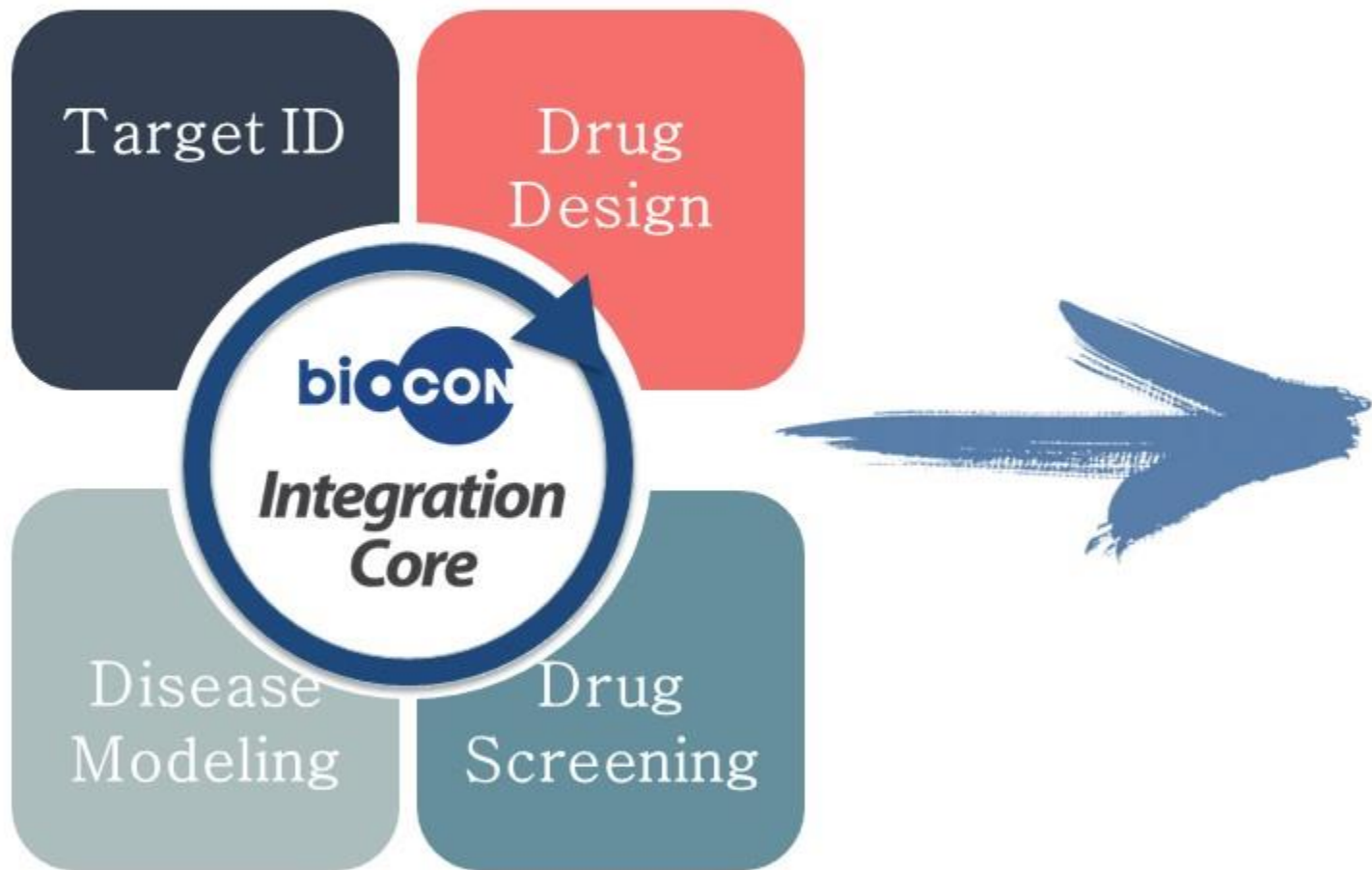
Sustainability

# Biocon Focuses to Early

## Discovery



# Team Structure (4+ 1)





# Integrated Research Platform



# BIOCON: The Innovative Target Factory

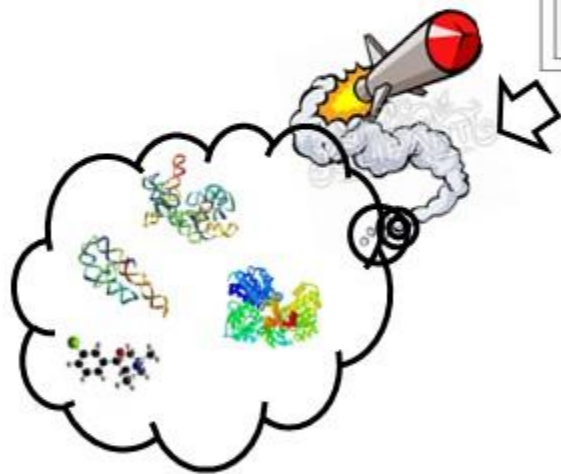
*Target B*

*Target A*

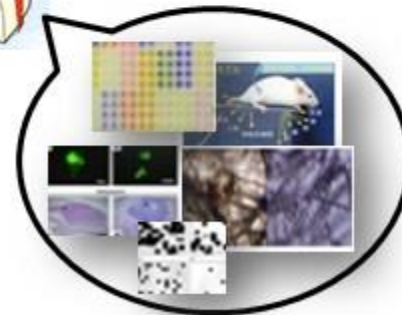


# Biocon's Product Gallery

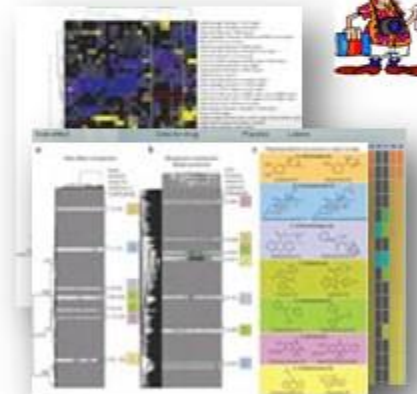
약물설계	타겟발굴검증	생물막스약물검색	생체모사
생체유래 생리활성 peptidome	약단백질 네트워크	다중타겟검색기술	환자유래질환모델
다중약단백질 상호작용	구조기반 interactomics	타겟프로브	동물질환모델
Cyclic peptide aptamers	Fission yeast 계통기반 타겟검증 기술	고밀도소재 reactor	3D세포 질환모델
저분자약물설계	의약품로테오믹스	무표지검출기술	줄기세포기반



Target &  
lead



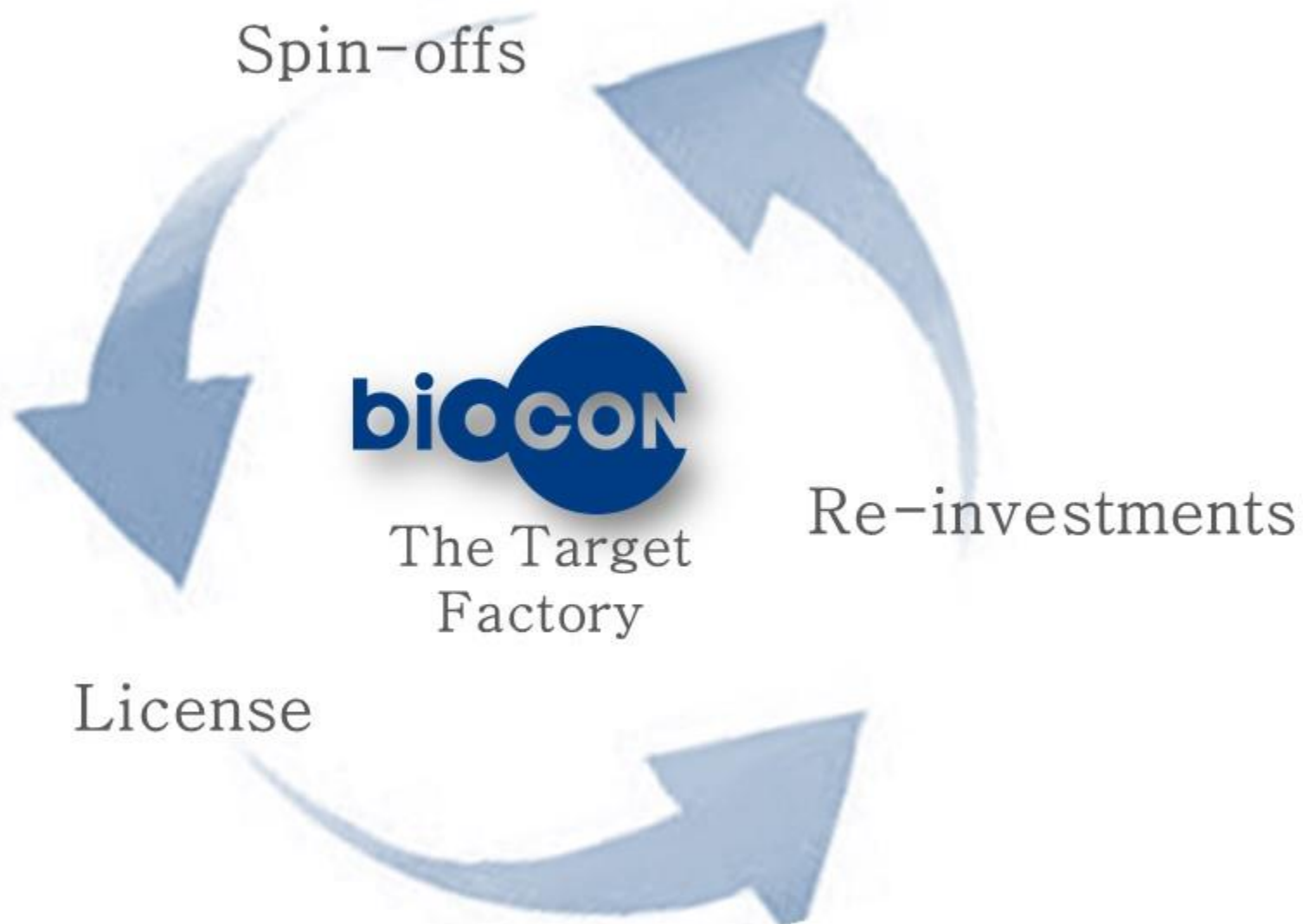
Innovative techs



Infra-service

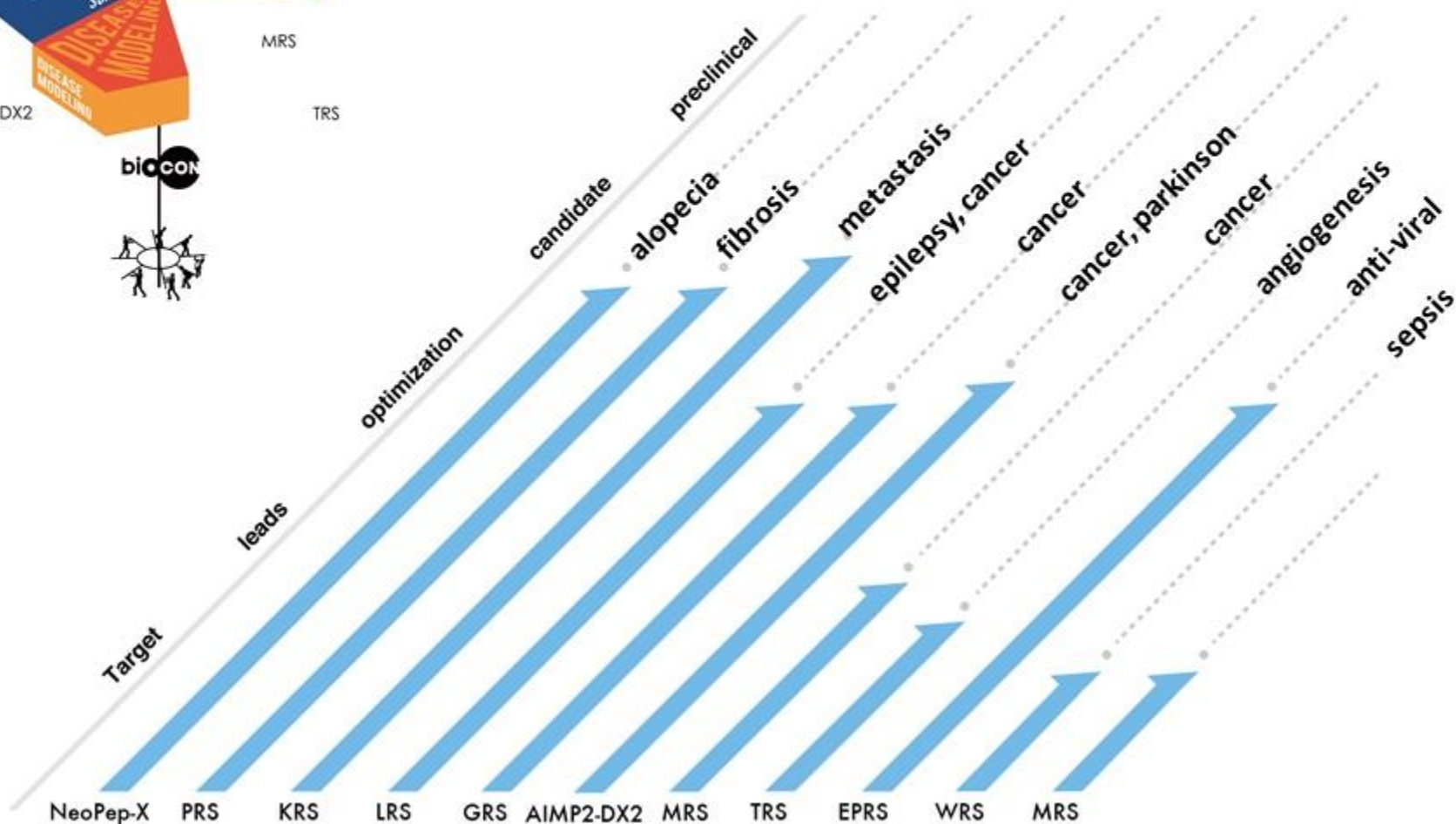
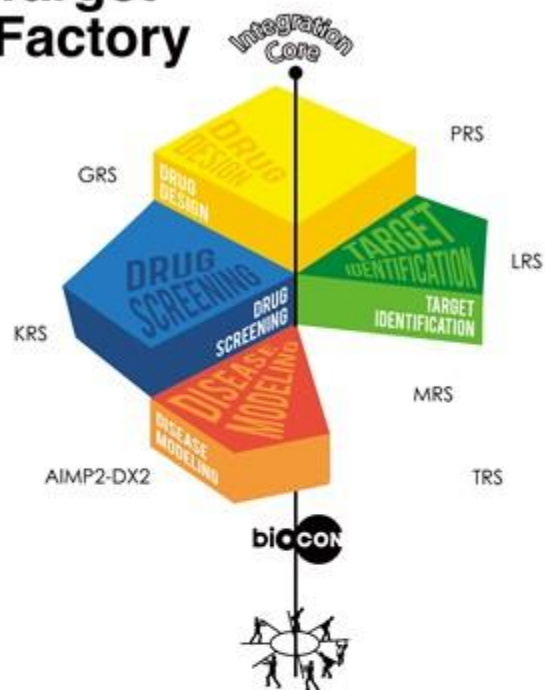


# Biocon as Sustainable R&D Engine



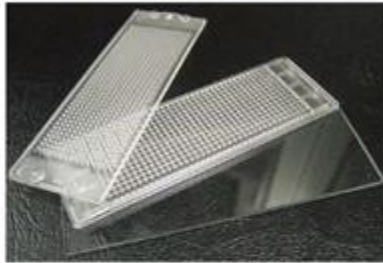
# The Target Factory

## Building Up Target Pipeline



# Innovative Tech Products

Smart, Accurate, Fast, Economic (S.A.F.E.) technologies



Micropillar/microwell chip platform



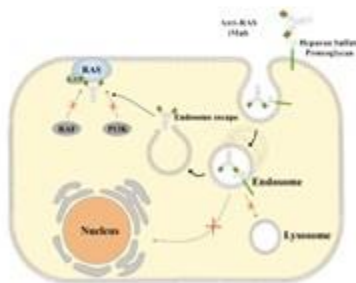
Microarray Spotter



Scanner



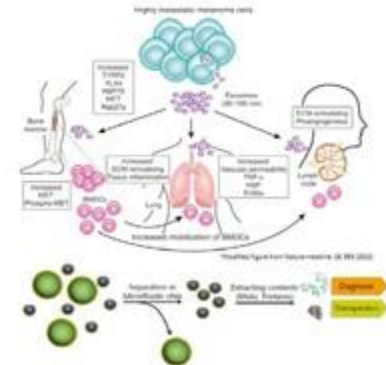
IntraVital Microscopy (IVM)



Cell penetration/bi-specific/  
Tissue penetration antibody platform



Exosome  
separation



Nanobio Platform for  
Ultrafine Separation

# Following Diverse Routes to Market

# Development of 3D Cell Culture & Drug Screening System

Global Trend:  
From 2D to 3D  
Cell-based Science

Cancer  
Research

Novel Morphologic and Genetic Analysis of Cancer Cells in a 3D Microenvironment Identifies STAT3 as a Regulator of Tumor Permeability Barrier Function

Development  
of Prototype

Spin-off  
Medican & Bio Device (MBD)

**MBD**  
MEDICAL & BIO DEVICE



Alliance with Global Company for Sales





# Discovery of a New Biomarker for Sepsis

Patent of the  
current marker  
PCT will be  
expired in 2017

→ A new marker  
hunting team



A company established

**jw Bio Science**



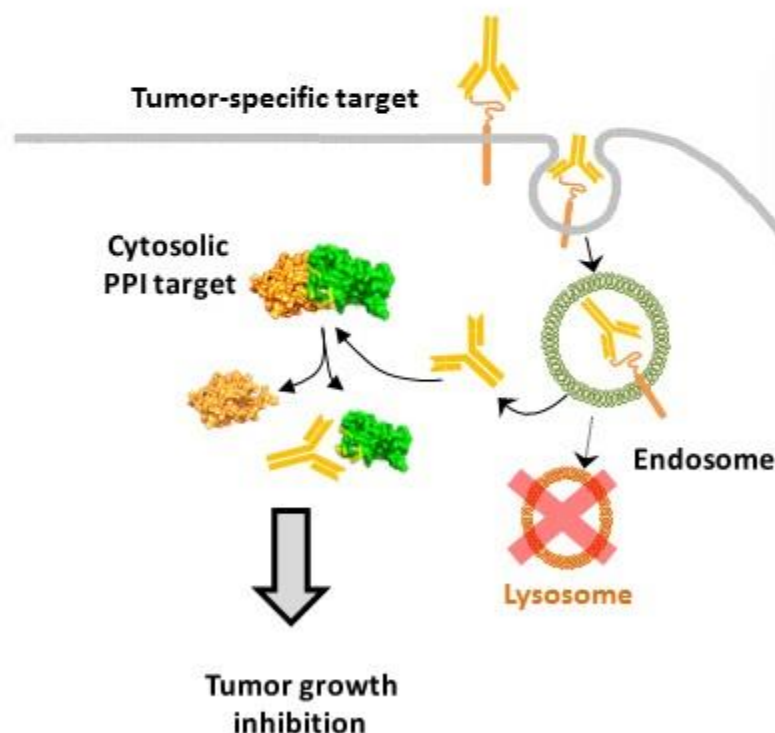
# Development of Cell-penetrating Antibody

Challenge: Make antibody permeable to cell



혁신형 항체팀 구성

ACT (Antibodies for Challenging Target)



A general strategy for generating intact, full-length IgG antibodies that penetrate into the cytosol of living cells



iMab platform  
technology  
Company Spin-off

# Development of Innovative Anti-fibrosis

## Drug

Nature, 2012

ATP-directed capture of bioactive herbal-based medicine on human tRNA synthetase

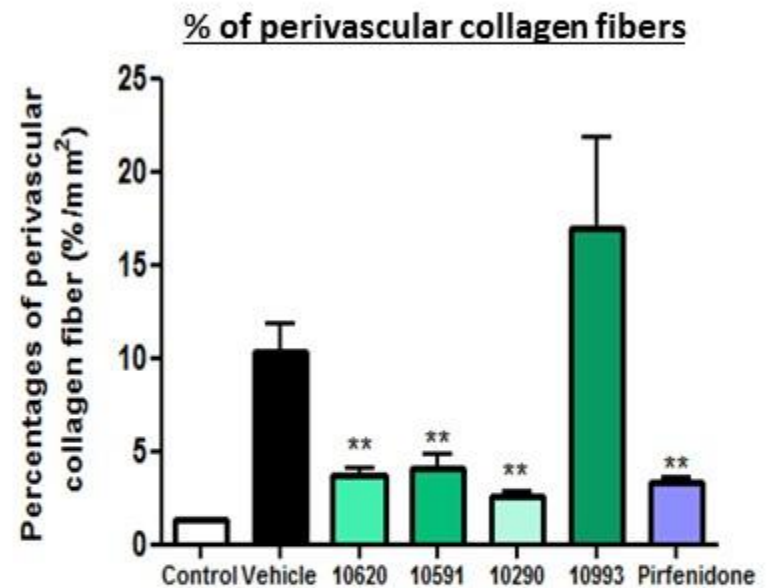
↓ Clinical unmet needs

Alliance with Pharma Team



-Identified a candidate that shows 20x improved efficacy than Pirfenidone

-Pre-clinical text on-going



**BCPI = 10 mg/kg**

**Pirfenidone = 200 mg/kg**

**PO, once a day**

# First-in-Class Intravital Microscopy

Motivation: Set up an innovative system for phenotype and in vivo efficacy test.



Eng/Clinic/Bio/Optics  
United Teamwork



Intravital imaging of intestinal lacteals unveils lipid drainage through contractility



Prototype



IntraVital Microscopy (IVM)

Company Spin-off → IR on-going

# Development for Import Substitution



## Collagen Detection System: Depends on Imported Products

## Identification of Technical Problem

## Development of New Antibody

## 1<sup>st</sup> Generation Product

Released  
to Market



# *TRADE*(TRANslation and DEvelopment Group) for Global Outreach



Dr. Thomas  
Neenan (CTO)



Dr. Robert Burrier  
(CSO)

Biocon Salon 2016  
Cambridge, USA  
August 8-9, 2016

**Robert Lafyatis, M.D.**

Professor of Medicine  
Thomas A. Medsger Endowed Professor of Scleroderma Research  
University of Pittsburgh School of Medicine

**Steven Ledbetter, PhD**

formerly, Group Vice-President, Renal, Cardiovascular and Bone and Joint Diseases,  
Genzyme

**Daniel Meruelo, PhD**

Professor of Pathology and director of the Gene therapy Center, NYU

**Robert Burrier, PhD**

Chief Operating Officer and Vice-President Of Research and Development,  
Stemina Biomarker Discovery

**Steven Burke, MD**

Senior Vice President and Chief Medical Officer, Proteon Therapeutics, Inc.

**Neil Kirby, PhD** CEO, Edimer Pharmaceuticals,

**John R. MacDonald, PhD, DABT,**

formerly Senior VP R&D, MGI Pharma

**Zihai Li, MD, PhD**

Chairman and Professor, Department of Microbiology & Immunology Program Leader,  
Cancer Immunology Program Hollings Cancer Center Medical University of South Carolina  
(MUSC)



# Biocon Recognized as “Tech Biz Star”



## Novel Cancer Therapeutics Derived from Aminoacyl-tRNA Synthetases

Sunghoon Kim, Ph.D. Professor and Director



Medicinal Bioconvergence Research Center (BIOCON), Dept. Molecular Medicine & Biopharmaceutical Sciences, College of Pharmacy, Graduate School of Convergence Science and Technology, Seoul National University, Korea

Sunghoon Kim is a professor at Seoul National University College of Pharmacy and Graduate School of Convergence Science and Technology, and also a director of “Medicinal

Bioconvergence Research Center (Biocon, <http://biocon.re.kr>)” that is the biggest national project in Korea for novel target and lead discovery. In this project, he is building up the pipeline of druggable “target and lead” packages for industrial development.

2015. 3. 5.

2015. 6. 25



# Converged for One Vision



# Making a Platform Linking Academia and Industry





**The  
Target  
Factory**

Integrated Research Platform  
for Novel Target and Lead Discovery

since 2010



# SUPPLEMENTS

# Biocon's 2 Target Packages: Calls from Global Pharmas for Information

Genentech

GSK

UCB

MSD

AbbVie

Ironwood Pharma

EA Pharma

A.Menarini IR

Maruho Co

F. Hoffman La Roche LTD

BMS

Merck Biopharma

Fortress Biotech

Kissel Pharma

Servier

Daichi Sankyo

Onxeo

Inventiva

Chugai Pharma

JT Pharma

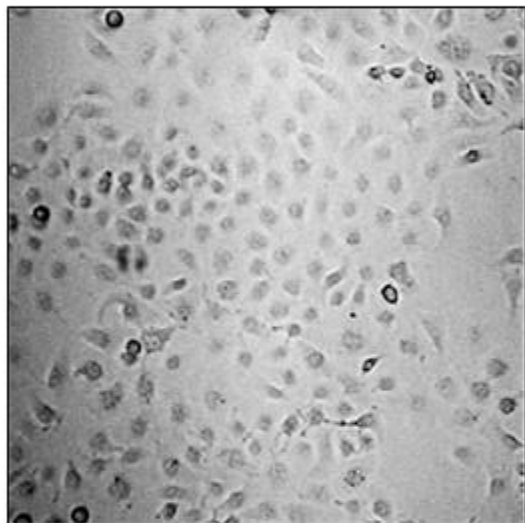
Mitsubishi Tanabe Pharma

Kyowa Hakko Kirin

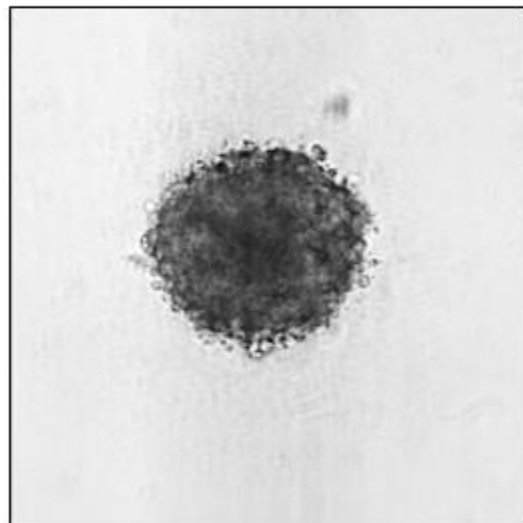
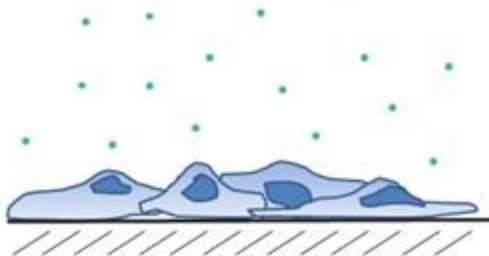
Eli Lilly & Co

Pfizer

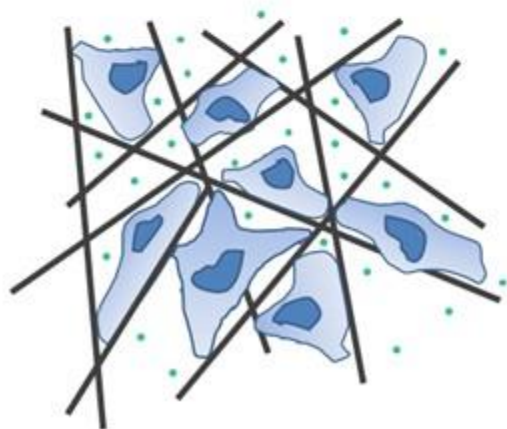
# Background of 3D Cell Culture Platform



2D monolayer culture

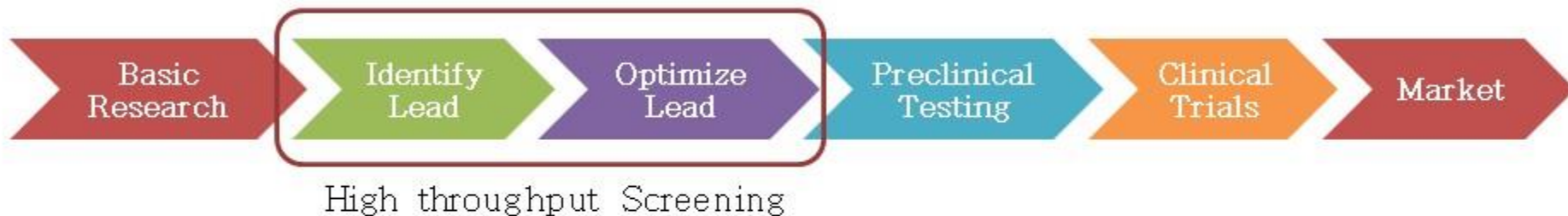


3D culture



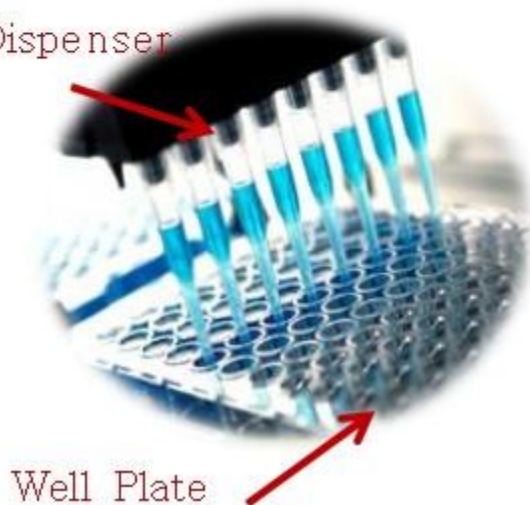
# Background of 3D Cell Culture Platform

Drug development process: 11 – 15 yrs, \$2 B per drug



Macro System  
(10~300ul, 2D culture)

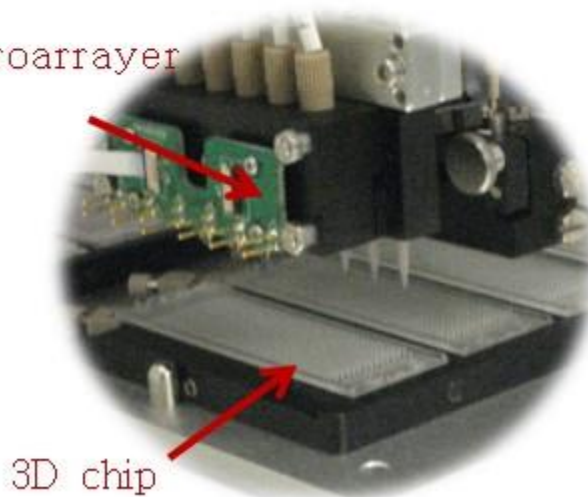
Dispenser



Well Plate

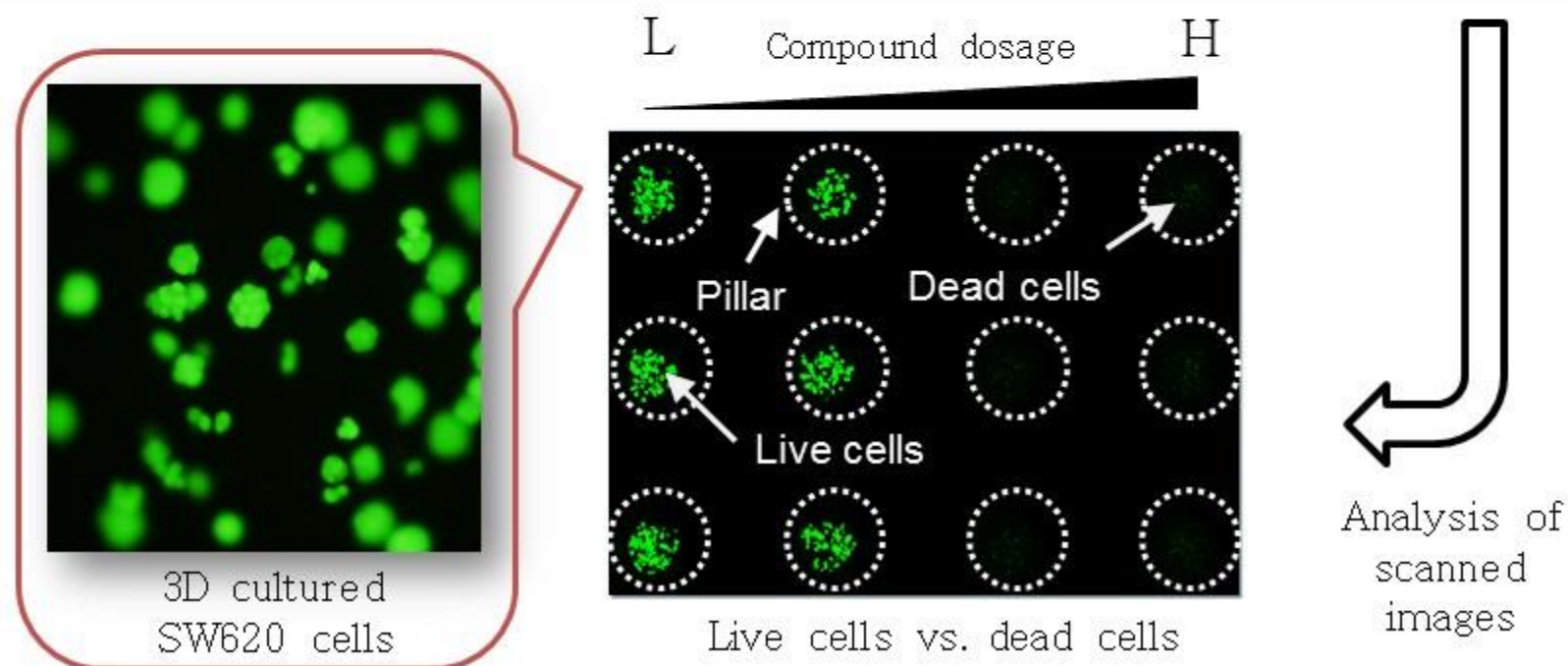
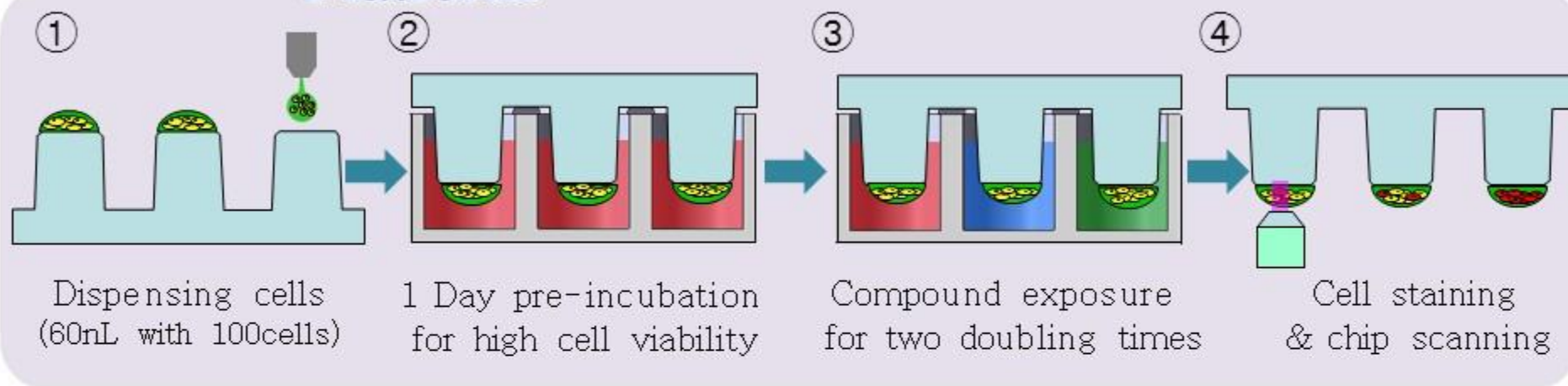
Micro System  
(20~900nl, 3D culture)

Microarrayer



3D chip

# Procedure with 3D Cell Culture Platform





# Co-work for 3D Cell Culture Platform

- Target Drug Screening and Proposition
- Compatibility Verification of the existing assay
- Development of novel assay
- Suggestion of the user-oriented VOC



- Development of 3D Cell Chip
- Development of HTS (Spotter, Scanner, S/W etc.)
- Securement of Reproducibility by QC



- Correlation Construction of Clinical Data
- Provision of Major Primary Cells
- Provision of VOC



# History of 3D Cell Culture Platform

- 2009. 12. Project Start
- 2010. 02. Feasibility Test with Commercial Tools
- 2010. 05. Development of 1<sup>st</sup> Generation Cell Spotter
- 2011. 12. Development of 532 Chip
- 2012. 08. Pfizer Validation
- 2013. 01. Development of 2<sup>nd</sup> Generation Cell Spotter
- 2014. 03. Development of 3<sup>rd</sup> Generation Cell Spotter
- 2014. 06. Eli Lilly Validation and P/O
- 2015. 01. Establishment of MBD (Commercialization)
- 2015. 12. Development of 384, 96 Chip
- 2016. 08. Purchase Order from Ksilink (France)
- 2016. 10. Development of 4<sup>th</sup> Generation Cell Spotter



# Summary of 3D Cell Culture Platform

- 3D Cell Culture Platform with Micropillar/microwell chip
  - ❖ High-throughput screening platform for 3D human cell cultures
  - ❖ Cost effectiveness: Minimal volume < 1  $\mu$ l (beneficial for valuable human cells)
  - ❖ Higher predictability: Spanning a gap between gene sequencing and xenografted animal models
  - ❖ Social responsibility: Minimizing animal testing for drug development



Chips



Microarrayer



Image Scanner

- Publications/Collaborations
  - ❖ SCI Journal Publish
    - : JMEMS, Lab on a chip, Small, Nature Communication, Analytical Chemistry, Sensors&Actuator B, etc.
  - ❖ Global Pharmacy(Pfizer, Lilly, etc)
    - : Validation of the chip platform is completed and save
  - ❖ Hospital (Samsung Medical Center, Seoul ST.Mary's Hospital etc)
    - : Personalized cancer therapy with patient-derived primary cancer cells
  - ❖ University/Institute( Korea Institute of Toxicology, Seoul National Universtiy, etc)
    - : N...